



nexus

CONNECTING THE DOTS...



WELCOME

Emerging NEXUS News / Connecting The Dots

01

With four years of hard work behind us, I want to take this opportunity to send out a genuine “Thank You” to all of you. Without you, we would not be where we are today. At NEXUS, nothing happens without a large, collaborative, and dedicated effort.

This year has been an exciting one for us. NEXUS became a global operation, with branches in India, Rwanda, and Monaco. We moved our headquarters in Jeddah to a state-of-the-art office space, and we continue putting the finishing touches on new projects. These past four years have challenged and pushed us to become even better as an Elite and Unique Flight Operations Services provider. The experiences, projects, and challenges we tackled together made for an unforgettable experience for all of us at NEXUS, and we are looking forward to doing it all over again.

All of our **TEAM** members “run the ship” in our company. They run the aircraft and our operations, day in and day out. There are none more important to NEXUS than the people that make it what it is. As one of the most efficient and effective teams of professionals around, there are no doubts that our company will continue to flourish in 2014 and beyond.

Our **CUSTOMERS** put their trust and faith in us. Being able to provide them with a top-quality service gives us an amazing sense of accomplishment every day. We thank each one of our customers for their business and their feedback. The strides we have been able to make in the past four years are largely due to our customers’ participation, interaction, and openness with us.

We see every one of our **VENDORS** as a true partner. Our business flourishes because of the relationships we maintain, and our vendor relationships are no exception to this. We are grateful for their reliability, quality of work, service, and support as we expand into new and exciting territories.

Finally, on behalf of NEXUS, I would like to say thank you to the man whose vision and support has guided us from the start, a man who has worked behind the scenes and believed in us all the way; THANK YOU, **Mohammed Alzeer**.

Abdullah M. Al-Sayed *President & CEO*



02

'NEXUS' FLIGHT OPERATIONS CENTER

WHERE OUR COMPANY'S HEART BEATS

The Flight Operations Center at NEXUS supports all of our managed aircraft and customers. The Center is composed of four teams:

The Service Excellence team is NEXUS' direct contact with our VIPs and outside clients. They ensure that all needs are met above expectations, and they arrange everything from hotel rooms, to charter flights, to Broadway tickets. Any travel needs and requests from our VIPs are handled by this team.

NEXUS fully transitioned its dispatch system in September, giving us the ability to integrate our flight planning with our new, state-of-the-art system. The Flight Operations Center at NEXUS is growing to meet our clients' needs, and is preparing for exciting opportunities in the future.

The Scheduling & Planning team is NEXUS' asset management. They are responsible for managing our state-of-the-art system in order to coordinate and organize the crews and aircrafts in an efficient manner. They ensure that NEXUS is in compliance with all regulations.

The Flight Support team provides NEXUS' flight crews with direct support for the day-to-day operations. This team is crucial to getting the permits, fuel, and airport services required to operate today's business jets. They also support the flight crews by attending to their transportation and lodging needs.

The Dispatch team members serve as the direct link between the Pilots and the Air Traffic Control (ATC) system worldwide. They provide crews with flight plans, weather information, and Notice to Airman. They coordinate with the ATC infrastructure to ensure that flights depart on time, and that all regulations for specific airspace are met.

03 NEXUS AFRICA

Kigali, Rwanda



The Government of Rwanda has a vision to establish its country as the premier, focal hub in the high-end segment of the African aviation industry. They are working to achieve this vision by establishing Rwanda as the global aviation industry's African platform of choice. Rwanda's excellent geographic location, hospitality to business, political stability, and growing aviation traffic will assure successful ventures.

The Rwandan government contacted NEXUS, soliciting a proposal for the ways in which NEXUS can bring its successful programs to Rwanda and help grow their general and business aviation infrastructures and operating systems.

African aviation faces growth challenges due to lack of access to local flight operations services for all local and international customers. They also suffer communication challenges with international customers, safety concerns for customers flying within Africa, and limited services and resources for customers. This is where we at NEXUS, along with our partner, Crystal Venture Limited, can benefit customers that are in Africa or need to travel to Africa.

Our African office in Kigali is the base for our airline services and operations in Rwanda, and has been operating since early 2014. We offer our African market our best practices, including our Safety & Quality Flight Dispatcher trainings which we provide at the highest level of safety standards.

04 NEXUS INDIA

Mumbai

Currently, India is the ninth largest civil aviation market with 136 airports. Within the last decade, the country's domestic air traffic has quadrupled, ranking it fourth worldwide in domestic passenger volume. Moreover, international traffic numbers have risen by more than three-fold. By 2025 India is poised to be the third largest aviation market in the world, just behind the U.S. and China.

NEXUS India has been established in partnership with the Sovika Group, who are leaders in ground support services in major international airports.

NEXUS India has already expanded its services into the entire country and many of its neighboring regions, with additional growth continuing every quarter. We are exposing the Indian market to premium services, including trip planning, flight dispatch services, crew and aircraft scheduling, security services, maintenance management, and worldwide concierge services, all provided at a level never before seen in this market. Apart from our excellent connections to premier aviation clients, NEXUS India also works hard to achieve increased safety and effective training throughout the region.



05 NEXUS EUROPE

Monaco



Following the establishment of NEXUS Africa and NEXUS India, NEXUS continued its global expansion by establishing NEXUS Europe, operated in partnership with FlyTrans of the Balguerie Group. From the NEXUS offices in Monaco, we specialize in air cargo transportation of all materials related to private sector, government, military, and special VIP shipments. This includes items designated as Dangerous Goods/Hazardous Materials, weapons, medical supplies, and valuables. We also specialize in long-distance helicopter, truck, and automobile deliveries.

Other providers say “How can we?” or “Why?” At NEXUS Europe, we say, “How can we support you?” and, “Why not?” NEXUS specializes in achieving the impossible every day, and everything we do is fully in support of our customers’ needs. No request is too big or too small.

This expansion is advancing our vision of working with the right Strategic Partners in each region of the world in order to continue growing NEXUS’ global operations. This vision is gradually but surely being realized thanks to the hard work of the NEXUS core team and the trust of our customers and global partners.



WYVERN

Pennsylvania, USA

06

NEXUS SERVICES AMERICA ANNOUNCES PURCHASE OF WYVERN

NEXUS Services America LLC, is pleased to announce its recent acquisition of Wyvern Consulting, Ltd., a global leader in aviation risk management and safety auditing services. The acquisition consummated on June 2014 will further add to the NEXUS stable of globally recognized aviation firms and further its commitment to providing cutting edge services to its clientele.

Wyvern is one of the most recognized and highly respected companies in the commercial aviation sector and provides aircraft charter consumers, which include multi-national and Fortune 50 corporations, high worth individuals, and government institutions, with its suite of risk management products. By leveraging the expertise, resources, and networking contacts of NEXUS Services America, Wyvern is able to provide an effective vehicle to promote its highly recognized Wingman safety program and safety products which include in depth safety audits and safety intelligence data.

Wyvern announced the forming of a new Board of Directors. The new board will provide strategic direction as the company continues to expand its global presence and address new opportunities in the risk management field. Members include:

Mr. Vincent Santulli joins the Wyvern board as a highly respected expert on companies' operations management. Mr. Santulli served on the Board of Directors of Executive Jet Aviation when the company was originally purchased by Mr. Richard Santulli. Early success at NetJets in the US led to his appointment as Chairman and CEO of NetJets Europe and later he is also credited with forming NetJets Middle East where he also served as Chairman and CEO of the well-known firm. Mr. Santulli holds a Bachelor of Science degree in Electrical Engineering and a Master's Degree in Business and Industrial Management.

Mr. Shawn Vick has led large organizations in the airframe manufacturing, maintenance repair and overhaul (MRO), fixed base operations (FBO), and charter and management sectors of the industry. Mr. Vick held previous leadership positions at British Aerospace, Gulfstream, Bombardier and Landmark Aviation. Prior to joining Beechcraft, Mr. Vick served as President and CEO of Landmark Aviation, which includes businesses in the FBO, aircraft charter, MRO and aircraft sales segments. He also has been a partner and advisor to various private equity organizations.

Mr. Nicholas Sabatini, President of Nick Sabatini & Associates also joins the Board of Directors at Wyvern. As former Associate Administrator for Safety at the FAA Mr. Sabatini was responsible for the certification, production approval, and continued airworthiness of U.S. registered aircraft and the certification of pilots, mechanics, and others in safety-related aviation positions. He was also responsible for leading approximately 7,000 employees working in FAA Washington Headquarters, nine regional offices across the country, and more than 125 field offices throughout the world. Mr. Sabatini is also a Fellow of the Royal Aeronautical Society of London a member of the Flight Safety Foundation's Board of Governors.

In addition to serving as Wyvern CEO, Mr. Art Dawley joins the board as an experienced aviation department manager and corporate pilot with over 25 years of experience working at corporate flight departments based in Van Nuys and Burbank, California. He has logged over 11,000 hours total flying time in several business aircraft types, much of it in international long range operations. As a former owner and operator of FAA Part 145 and 129 certificated companies in Central America for the past 10 years Mr. Dawley has extensive experience living, working, and operating in different part of the world environments and is fluent in Spanish. Mr. Dawley also serves on the Business Committee at the Flight Safety Foundation and is an IS-BAO and IOSA accredited auditor.