Airbus Corporate Jet Centre (ACJC), the specialist in Airbus Corporate Jet VIP cabin completion and customised nose-to-tail services, has signed a VIP Pass (ACJ Engine Care) agreement for an ACJ319 operated by NEXUS Flight Operations Services, the exclusively licensed flight operations services company in Saudi Arabia.

NEXUS Flight Operations Services’ selection of ACJC as its preferred provider of engine support for its ACJ319 gives it greater value, by providing comprehensive coverage for five years of private operations.

The ACJ Engine Care program is provided through a dedicated partnership between Airbus Corporate Jet Centre and Snecma (Safran), the leading provider of maintenance, repair and overhaul (MRO) services for CFM56 engines. This programme offers “peace of mind” solutions to NEXUS Flight Operations Services through a power-by-the-hour support agreement, plus the added benefits of original equipment manufacturer (OEM) expertise, quality, and standards.

“ACJC’s VIP Pass ensures that our Airbus ACJ319’s engines will be looked after by the companies that know them best,” says Abdullah Al-Sayed, President & CEO “as we deliver nothing less when it comes to serving our clientele and their aviation needs.”

“This contract follows several working parties we completed on NEXUS’ ACJ319 earlier this year. We also know this aircraft very well since we completed its VIP cabin in 2009. This is proof of our customer’s confidence in our ability to meet its requirements”, says Bruno Cousin, new ACJC Head of Sales & Marketing. “This operator has joined the community of ACJC customers we have built in the Middle-East, where ACJC has a strong presence in terms of outfitting and maintenance achievements”.

The ACJ Engine Care programme is a key part of VIP Pass, a set of solutions for ACJ Operators that provides a simple and cost-effective answer customised to private and government operations. Services available include Airbus corporate jet:
- CAMO / FTM service
- Engine Care
- Maintenance and Upgrades
- Component Support (extended pool access & repairs)
- Field Support Representative
- Cabin Upgrades and Refurbishments

VIP PASS is “unique” as it is the only support solution for ACJ Operators provided by a single source supplier that can manage and secure all the aspects that an ACJ Operator may need, based on pre-agreed broad contractual commitments, predictable costs with fixed prices (monthly or per flight hour), and services performed by an Airbus company specialized in VIP cabin completion and MRO services.
About NEXUS Flight Operations Services

NEXUS Flight Operations Services provides trip planning, flight dispatch, crew and aircraft planning, automated scheduling solutions, security, maintenance management, and global concierge services. It is the first and exclusively licensed aviation support services Company in Saudi Arabia and IS-BAO Certification holder, headquartered in Jeddah. NEXUS offices are worldwide in Riyadh, Hong Kong, Manama, Kigali, Mumbai, Monaco, Vienna, Shanghai, and Yardley, Pennsylvania.

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About Airbus Corporate Jet Centre

Dedicated to providing quality cabin-outfitting and innovative packages of customised nose-to-tail services for Airbus ACJ family aircraft, the Airbus Corporate Jet Centre (ACJC) is small enough to provide personal service to customers, with around 260 employees, but is also backed by the full resources of its shareholder, Airbus, the world’s largest manufacturer of modern airliners.

Based in Toulouse, France, Airbus Corporate Jet Centre is now the world leader for ACJ319/ACJ320 VIP cabin completion, having delivered 28 VIP cabins to prestigious customers in Asia, Europe and the Middle East (including 11 delivered by the workforce when it was part of EADS Sogerma).

The Airbus Corporate Jet Centre also specialises in tailor-made services and maintenance for ACJs, including the A320, A330 and A340 families. In 2009 the company launched VIP Pass, a package of nose-to-tail services developed for executive and private operators of Airbus corporate jets.

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